



ASSETS				LINE NO.	LIABILITIES AND NET WORTH												
CURRENT ASSETS				1	CURRENT LIABILITIES				ACCT NO.	AMOUNT							
CASH ON HAND				1000	2	ACCOUNTS PAYABLE				2000	1,528,254						
CASH IN BANK				1010-1015	3	CUSTOMER DEPOSITS				2010	-						
CONTRACTS IN TRANSIT				1020	4	CUSTOMER ACCOMMODATIONS				2020	-						
CASH INVESTMENTS AND TIME DEPOSITS				1030-1050	5	LICENSE & REGISTRATION FEES				2030	63,080						
TOTAL CASH AND EQUIVALENT (LINES 2-5)				969,576	6	VEHICLE PROTECTION & ESC PAYABLE				2040	-57,316						
RECEIVABLES				> 60 DAYS	7	VEHICLE LIEN PAYABLE				2050	93,071						
RETAIL VEHICLES				- 1100	8	OTHER ACCOUNTS PAYABLE				2060	70,330						
WHSL&E & DLR TRANSFER				- 1110	9	TOTAL ACCOUNTS PAYABLE (LINES 2-8)					1,697,419						
LEASE & RENTAL				- 1120	10	CURRENT NOTES PAYABLE											
FINANCE & INSURANCE				- 1130	11	NOTES PAYABLE	USED VEHICLES				2110	5,575,901					
CUSTOMER NOTES				- 1140	12		LEASE & RENTAL VEHICLES				2120						
SERVICE, PARTS & BODY ACCOUNTS				- 1150	13		CURRENT PORTION - LONG TERM DEBT				2130	-					
SERVICE CONTRACT CLAIMS				- 1160	14		OTHER				2140	658,304					
ALLOWANCE FOR DOUBTFUL ACCOUNTS				- 1170	15	TOTAL CURRENT NOTES PAYABLE (LINES 11-14)					6,234,205						
TRADE RECEIVABLES - AFFILIATES				1360	16	ACCRUED LIABILITIES											
OTHER RECEIVABLES				1370	17	INTEREST PAYABLE				2200	19,523						
TOTAL RECEIVABLES (LINES 8-17)				1,424,782	18	SALARIES, WAGES & COMMISSIONS PAYABLE				2210	42,956						
INVENTORIES					19	INSURANCE PAYABLE				2220	-						
				UNITS > 60 DAYS	20	PAYROLL TAXES PAYABLE				2230	-						
DEMONSTRATORS				- 1380	21	SALES TAXES PAYABLE				2240	79,807						
OTHER AUTOMOTIVE				- 1440	22	INCOME TAXES PAYABLE				2250	3,000						
USED CARS				- 1450	23	OTHER TAXES PAYABLE				2260	133,016						
USED TRUCKS				- 1470	24	EMPLOYEE BONUSES PAYABLE				2270	-						
REMARKETED VEHICLES				- 1490	25	OWNERS' BONUSES PAYABLE				2280	-						
PARTS & ACCESSORIES				1500	26	PENSION FUND/PROFIT SHARING PAYABLE				2290	-						
OTHER INVENTORY				1520-1570	27	OTHER PAYABLES				2300	-376						
ALLOWANCE - PARTS INVENTORY ADJUSTMENT				1580	28	RESERVE FOR REPO, F&I & SVC CONTRACT LOSSES				2310	-						
LIFO RESERVE - USED VEHICLES				1590	29	OTHER RESERVES				2320	-860						
LIFO RESERVE - PARTS & ACCESSORIES				1600	30	TOTAL ACCRUED LIABILITIES (LINES 17-29)					277,066						
TOTAL INVENTORIES (LINES 21-30)				5,776,795	31					GUIDE-\$	-						
PREPAID EXPENSES					32	WORKING CAPITAL				ACTUAL-\$	-755,439						
PREPAID ADVERTISING				1610	33					(ASSET LINE 40 MINUS LIABILITY LINES 9 + 15 + 30)							
PREPAID TAXES				1620	34	OTHER LIABILITIES											
PREPAID RENT				1630	35	LONG TERM DEBT				2400	-						
PREPAID INSURANCE				1640	36	NOTES PAYABLE - OWNERS/OFFICERS				2410	-						
PREPAID OTHER				1660	37	NOTES PAYABLE - AFFILIATED COMPANIES				2420	-						
TOTAL PREPAID EXPENSE (LINES 33-37)				-717,902	38	MORTGAGES PAYABLE - REAL ESTATE				2430	-						
OTHER CURRENT ASSETS				1670	39	DEFERRED INCOME TAX				2440	-						
TOTAL CURRENT ASSETS (LINES 6+18+31+38+39)				7,453,251	40	OTHER LIABILITIES				2450	358,536						
LEASE AND RENTAL VEHICLES					41	TOTAL OTHER LIABILITIES (LINES 35-40)					358,536						
LEASE VEHICLES - NET				UNITS - 1680-1690	42	TOTAL LIABILITIES (LINES 9+15+30+41)					8,567,226						
RENTAL VEHICLES - NET				UNITS - 1700-1710	43	NET WORTH											
DRIVER TRAINING VEHICLES - NET				UNITS - 1720-1730	44	CAPITAL STOCK				2500	1,000						
TOTAL LEASE & RENTAL VEHICLES (LINES 42 THRU 44)				-	45	ADDITIONAL PAID IN CAPITAL				2510	629						
FIXED ASSETS	ACCOUNT NAME			ACCT NO.	COST	ACCUMULATED DEPRECIATION	46	RETAINED EARNINGS				2520	-186,678				
	LAND & IMPROVEMENTS			1750/1760	-	-	47	DIVIDENDS				2540	-				
	BUILDINGS & IMPROVEMTS			1770/1780	-	-	48	INVESTMENTS (PROPRIETOR OR PARTNERS)				2550	-				
	MACHINERY & SHOP EQMT			1790/1800	-	-	49	WITHDRAWALS / DRAWINGS				2560	-				
	PARTS & ACC. EQUIPMENT			1810/1820	-	-	50	UNITS PLACED IN SERVICE DURING CURRENT MONTH					CURRENT EARNINGS BEFORE TAXES				
	FURN, FIXTURES & SIGNS			1830/1840	48,437	4,662	43,775	51	RETAIL UNIT SALES (FROM PG 2)								
	COMPANY VEHICLES			1850/1860	-	-	52	MONTH				CARS	TRUCKS	OTHER	TOTAL	AMOUNT	
	LSEHOLDS & IMPROVEMTS			1870/1880	125,062	10,926	114,136	53	JANUARY				31	-	-	31	-71,677
	OTHER FIXED ASSETS			1890	-	-	54	FEBRUARY				55	-	-	55	-34,523	
	NET TOTAL FIXED ASSETS (LINES 47-54)				157,911	55	MARCH				56	-	-	56	-84,730		
OTHER ASSETS					56	APRIL				55	-	-	55	27,839			
LIFE INSURANCE - CASH VALUE				1900	57	MAY				56	-	-	56	26,134			
NOTES & RECEIVABLES - OFFICERS & OWNERS				1910	58	JUNE				54	-	-	54	17,361			
INVESTMENTS IN AFFILIATED COMPANIES				1920	59	JULY				-	-	-	-	-			
ADVANCES - AFFILIATED PARTIES				1930	60	AUGUST				-	-	-	-	-			
ADVANCES - OTHER PARTIES				1940	61	SEPTEMBER				-	-	-	-	-			
NOTES & RECEIVABLES - OTHER				1950	62	OCTOBER				-	-	-	-	-			
FINANCE RECEIVABLES - DEFERRED				1960	63	NOVEMBER				-	-	-	-	-			
OTHER INVESTMENTS & MISC. ASSETS				1970	64	DECEMBER				-	-	-	-	-			
DEPOSITS ON CONTRACTS				1980	65	UNIT TOTALS				307	-	-	307				
OTHER ASSETS				1990	66	NET EARNINGS (LINE 53-64)								-119,596			
TOTAL OTHER ASSETS (LINES 57-66)				651,419	67	TOTAL NET WORTH (LINES 44 THRU 49 + 66)								-304,645			
TOTAL ASSETS (LINES 40+45+55+67)				8,262,581	68	TOTAL LIABILITIES AND NET WORTH (LINES 42 + 67)								8,262,581			



LINE NO.	MONTH-TO-DATE				DEPARTMENTAL GROSS PROFIT ANALYSIS		YEAR-TO-DATE				LINE NO.
	SALES	GROSS PROFIT	UNITS	PER UNIT	ACCOUNT NAME	ACCT NO.	SALES	GROSS PROFIT	UNITS	PER UNIT	
1	1,653,662	109,398	54	2,026	USED CAR RETAIL	3500	9,519,974	317,330	307	1,034	1
2		-	-	-	USED CAR RECONDITIONING	4510		-	-	-	2
3	32,000	-7,353	2	-3,677	USED CAR WHOLESALE SALES	3520	1,700,010	15,144	78	194	3
4		-	-	-	USED CAR INVENTORY ADJUSTMENTS	4530		-	-	-	4
5	-	-	-	-	USED TRUCK RETAIL	3540	-	-	-	-	5
6		-	-	-	USED TRUCK RECONDITIONING	4550		-	-	-	6
7	-	-	-	-	USED TRUCK WHOLESALE SALES	3560	-	-	-	-	7
8		-	-	-	USED TRUCK INVENTORY ADJUSTMENTS	4570		-	-	-	8
9	-	-	-	-	REMARKETED RETAIL CAR SALES	3580	-	-	-	-	9
10	-	-	-	-	REMARKETED WHOLESALE CAR SALES	3590	-	-	-	-	10
11	-	-	-	-	REMARKETED RETAIL TRUCK SALES	3600	-	-	-	-	11
12	-	-	-	-	REMARKETED WHOLESALE TRUCK SALES	3610	-	-	-	-	12
13		-	-	-	USED VEHICLE REPOSSESSION LOSSES	4620		-	-	-	13
14	-	-	-	-	AFTERMARKET MERCHANDISE SALES	3630	-	-	-	-	14
15		-	-	-	LIFO ADJUSTMENTS - USED VEHICLES	4640		-	-	-	15
16	1,685,662	102,045	54	1,890	TOTAL USED VEHICLE DEPARTMENT		11,219,984	332,474	307	1,083	16
17		94,554	42	2,251	USED VEH. FINANCE INCOME	3700		455,990	260	1,754	17
18		8,499	-	-	USED VEH. FINANCE CHARGEBACKS	4710		11,829	1	11,829	18
19		-	-	-	USED VEH. INSURANCE INCOME	3720		-	-	-	19
20		2,490	-	-	USED VEH. INSURANCE CHARGEBACKS	4730		1,955	1	1,955	20
21		71,449	37	1,931	USED VEH. SERVICE CONTRACT INCOME	3740		474,785	216	2,198	21
22		1,956	-	-	USED VEH. SERVICE CONT. CHARGEBACKS	4750		26,137	-	-	22
23		153,058			TOTAL FINANCE AND INSURANCE			890,854			23
24	1,685,662	255,103			TOTAL VEHICLE AND F&I DEPTS.		11,219,984	1,223,328			24
25											25
26			R.O.	SALES / R.O.	FIXED OPERATIONS ANALYSIS				R.O.	SALES / R.O.	26
27	-	-	-	-	CUSTOMER LABOR SALES - MECHANICAL	5000	-	-	-	-	27
28	-	-	-	-	SERVICE CONTRACT LABOR SALES	5020	-	-	-	-	28
29	-	-	-	-	INTERNAL LABOR SALES	5080	-	-	-	-	29
30	-	-	-	-	SUBLET REPAIR SALES	5100	-	-	-	-	30
31		-			UNAPPLIED LABOR	6110		-			31
32	-	-	-	-	TOTAL SERVICE DEPARTMENT		-	-	-	-	32
33					G.P.%					G.P.%	33
34	-	-			PARTS SALES - MECHANICAL R.O.	5200	-	-		-	34
35	-	-			PARTS SALES - SERVICE CONTRACT R.O.	5220	-	-		-	35
36	-	-			PARTS SALES - INTERNAL R.O.	5260	-	-		-	36
37	-	-			SALES - GAS, OIL & GREASE	5280	-	-		-	37
38	-	-			PARTS SALES BODY SHOP	5290	-	-		-	38
39	-	-			PARTS SALES - COUNTER RETAIL	5310	-	-		-	39
40	-	-			PARTS SALES - WHOLESALE	5330	-	-		-	40
41		-			PURCHASE DISCOUNTS AND ALLOWANCES	6350		-			41
42		-			PARTS INVENTORY ADJUSTMENTS	6370		-			42
43		-			LIFO ADJUSTMENTS - PARTS INVENTORY	6385		-			43
44	-	-			TOTAL PARTS DEPARTMENT		-	-		-	44
45	-	-			BODY SHOP - CUSTOMER LABOR SALES	5400	-	-		-	45
46	-	-			BODY SHOP - INTERNAL LABOR SALES	5430	-	-		-	46
47	-	-			BODY SHOP - SUBLET LABOR SALES	5440	-	-		-	47
48	-	-			PAINT & BODY SHOP MATERIAL SALES	5450	-	-		-	48
49		-			UNAPPLIED LABOR	6460		-			49
50	-	-			TOTAL BODY SHOP DEPARTMENT		-	-		-	50
51	-	-			TOTAL PARTS, SERVICE & BODY SHOP		-	-		-	51
52	1,685,662	255,103			TOTAL DEALERSHIP GROSS		11,219,984	1,223,328			52
53					DEALERSHIP OPERATIONS TREND ANALYSIS						53
54											54
55		TOTAL VEHICLE / F&I GROSS	TOTAL SERVICE GROSS	TOTAL PARTS GROSS	TOTAL BODY SHOP GROSS	TOTAL DEPT. GROSS	TOTAL DEALERSHIP EXPENSES	TOTAL OPERATING PROFIT	OTHER INCOME (EXPENSE)	TOTAL PROFIT (LOSS) BEFORE BONUS	55
56											56
57	JANUARY	158,836	-	-	-	158,836	223,979	-65,143	-6,534	-71,677	57
58	FEBRUARY	158,431	-	-	-	158,431	304,371	-145,940	111,417	-34,523	58
59	MARCH	129,634	-	-	-	129,634	293,517	-163,883	79,153	-84,730	59
60	APRIL	246,347	-	-	-	246,347	257,943	-11,597	39,436	27,839	60
61	MAY	274,976	-	-	-	274,976	250,191	24,785	1,350	26,134	61
62	JUNE	255,103	-	-	-	255,103	243,552	11,551	5,810	17,361	62
63	JULY	-	-	-	-	-	-	-	-	-	63
64	AUGUST	-	-	-	-	-	-	-	-	-	64
65	SEPTEMBER	-	-	-	-	-	-	-	-	-	65
66	OCTOBER	-	-	-	-	-	-	-	-	-	66
67	NOVEMBER	-	-	-	-	-	-	-	-	-	67
68	DECEMBER	-	-	-	-	-	-	-	-	-	68
69	YTD TOTAL	1,223,327	-	-	-	1,223,327	1,573,553	-350,227	230,632	-119,596	69



LINE NO.		ACCOUNT NO.	TOTAL DEALERSHIP				USED VEHICLE DEPARTMENT		LINE NO.
			MTD	% G.P.	YTD	% G.P.	MONTH	YTD	
1	TOTAL DEALERSHIP GROSS PROFIT (PAGE 2 - LINE 49)		255,103		1,223,328		255,103	1,223,328	1
2	ADVERTISING	8000	11,276	4.42 %	128,929	10.54 %	11,276	128,929	2
3	SALES PROMOTION	8010	-	-	-	-	-	-	3
4	SALESPERSON COMPENSATION & INCENTIVES	8020	47,330	18.55 %	239,036	19.54 %	47,330	239,036	4
5	FINANCE & INSURANCE COMPENSATION	8040	28,134	11.03 %	114,767	9.38 %	28,134	114,767	5
6	FLOOR PLAN INTEREST	8050	32,192	12.62 %	219,929	17.98 %	32,192	219,929	6
7	DELIVERY EXPENSE	8060	15,515	6.08 %	57,445	4.70 %	15,515	56,920	7
8	POLICY EXPENSE	8070	-	-	7,562	0.62 %	-	7,562	8
9	COMPENSATION - OWNERS	8080	-	-	20,000	1.63 %	-	20,000	9
10	COMPENSATION - SUPERVISORS	8090	21,600	8.47 %	141,771	11.59 %	21,600	141,771	10
11	COMPENSATION - CLERICAL	8100	8,021	3.14 %	75,035	6.13 %	8,021	75,035	11
12	COMPENSATION - OTHER	8110	18,150	7.11 %	84,600	6.92 %	18,150	84,600	12
13	LEAVE - VACATION, SICK & HOLIDAY	8120	-	-	-	-	-	-	13
14	PAYROLL TAXES	8130	9,872	3.87 %	63,310	5.18 %	9,872	63,310	14
15	TRAINING EXPENSE	8140	-	-	-	-	-	-	15
16	UNIFORMS & LAUNDRY	8150	-	-	-	-	-	-	16
17	EMPLOYEE BENEFITS	8160	1,230	0.48 %	7,138	0.58 %	1,230	7,138	17
18	WORKER'S COMPENSATION	8170	1,661	0.65 %	10,261	0.84 %	1,661	10,261	18
19	PENSION & PROFIT SHARING	8180	-	-	-	-	-	-	19
20	COMPANY VEHICLE & DEMONSTRATOR EXPENSE	8190	-	-	2,570	0.21 %	-	2,570	20
21	OFFICE SUPPLIES & STATIONERY	8200	4,152	1.63 %	7,800	0.64 %	4,152	7,800	21
22	SMALL TOOLS & OTHER SUPPLIES	8210	-	-	5,660	0.46 %	-	5,660	22
23	REPAIRS & MAINTENANCE - EQUIPMENT	8220	-	-	-	-	-	-	23
24	DEPRECIATION - EQUIPMENT	8230	-	-	-	-	-	-	24
25	EQUIPMENT RENTAL	8240	-	-	162	0.01 %	-	162	25
26	BAD DEBTS	8250	-	-	-	-	-	-	26
27	BAD DEBTS RECOVERED	8260	-	-	-	-	-	-	27
28	DATA PROCESSING	8270	6,601	2.59 %	83,404	6.82 %	6,601	83,404	28
29	CREDIT COMPANY SERVICE FEES	8280	-	-	-	-	-	-	29
30	TRAVEL- LODGING & TRANSPORTATION	8290	-	-	-	-	-	-	30
31	MEALS & ENTERTAINMENT	8300	-	-	-	-	-	-	31
32	MEMBERSHIP, DUES & PUBLICATIONS	8310	-	-	363	0.03 %	-	363	32
33	POSTAGE	8320	-	-	2,135	0.17 %	-	2,135	33
34	FREIGHT	8330	-	-	-	-	-	-	34
35	CONTRIBUTIONS	8340	-	-	-	-	-	-	35
36	LEGAL & ACCOUNTING SERVICES	8350	-	-	8,802	0.72 %	-	8,802	36
37	TELEPHONE	8360	-	-	2,121	0.17 %	-	2,121	37
38	OUTSIDE SERVICES	8370	-2,150	-0.84 %	35,068	2.87 %	-2,150	35,068	38
39	BANK FEES	8380	3,355	1.32 %	12,048	0.98 %	3,355	12,048	39
40	INSURANCE - OTHER	8390	1,235	0.48 %	13,693	1.12 %	1,235	13,693	40
41	TAXES - OTHER	8400	-	-	-104	-0.01 %	-	-104	41
42	MISCELLANEOUS EXPENSE	8410	-	-	-	-	-	-	42
43	RENT	8420	31,000	12.15 %	186,000	15.20 %	31,000	186,000	43
44	AMORTIZATION - LEASEHOLDS & IMPROVEMENTS	8430	-	-	-	-	-	-	44
45	REPAIRS & MAINTENANCE - REAL ESTATE	8440	-	-	500	0.04 %	-	500	45
46	DEPRECIATION - BUILDINGS & EQUIPMENT	8450	-	-	-	-	-	-	46
47	TAXES - REAL ESTATE	8460	4,378	1.72 %	26,266	2.15 %	4,378	26,266	47
48	INSURANCE - BUILDINGS & IMPROVEMENTS	8470	-	-	-	-	-	-	48
49	INTEREST - MORTGAGE	8480	-	-	-	-	-	-	49
50	UTILITIES	8490	-	-	17,283	1.41 %	-	17,283	50
51	TOTAL EXPENSES		243,552	95.47 %	1,573,554	128.63 %	243,552	1,573,029	51
52	OPERATING PROFIT (LOSS)		11,551	4.53 %	-350,226	-28.63 %	11,551	-349,701	52
53	NET ADJUSTMENTS TO INCOME		5,810	2.28 %	230,632	18.85 %			53
54	NET PROFIT (LOSS) BEFORE BONUS		17,361	6.81 %	-119,594	-9.78 %			54
55	BONUSES - EMPLOYEES	8500	-	-	-	-			55
56	BONUSES- OWNERS	8510	-	-	-	-			56
57	NET PROFIT (LOSS) BEFORE TAXES		17,361	6.81 %	-119,594	-9.78 %			57
58	ESTIMATED INCOME TAX	8520	-	-	-	-			58
59	NET PROFIT (LOSS) AFTER TAXES		17,361	6.81 %	-119,594	-9.78 %			59



LINE NO.				SERVICE DEPARTMENT		PARTS DEPARTMENT		BODY SHOP DEPARTMENT		LINE NO.
				MTD	YTD	MTD	YTD	MTD	YTD	
1	TOTAL DEALERSHIP GROSS PROFIT (PAGE 2 - LINE 49)			-	-	-	-	-	-	1
2	ADVERTISING	8000		-	-	-	-	-	-	2
3	SALES PROMOTION	8010		-	-	-	-	-	-	3
4	SALESPERSON COMPENSATION & INCENTIVES	8020		-	-	-	-	-	-	4
5	FINANCE & INSURANCE COMPENSATION	8040		-	-	-	-	-	-	5
6	FLOOR PLAN INTEREST	8050		-	-	-	-	-	-	6
7	DELIVERY EXPENSE	8060		-	525	-	-	-	-	7
8	POLICY EXPENSE	8070		-	-	-	-	-	-	8
9	COMPENSATION - OWNERS	8080		-	-	-	-	-	-	9
10	COMPENSATION - SUPERVISORS	8090		-	-	-	-	-	-	10
11	COMPENSATION - CLERICAL	8100		-	-	-	-	-	-	11
12	COMPENSATION - OTHER	8110		-	-	-	-	-	-	12
13	LEAVE - VACATION, SICK & HOLIDAY	8120		-	-	-	-	-	-	13
14	PAYROLL TAXES	8130		-	-	-	-	-	-	14
15	TRAINING EXPENSE	8140		-	-	-	-	-	-	15
16	UNIFORMS & LAUNDRY	8150		-	-	-	-	-	-	16
17	EMPLOYEE BENEFITS	8160		-	-	-	-	-	-	17
18	WORKER'S COMPENSATION	8170		-	-	-	-	-	-	18
19	PENSION & PROFIT SHARING	8180		-	-	-	-	-	-	19
20	COMPANY VEHICLE & DEMONSTRATOR EXPENSE	8190		-	-	-	-	-	-	20
21	OFFICE SUPPLIES & STATIONERY	8200		-	-	-	-	-	-	21
22	SMALL TOOLS & OTHER SUPPLIES	8210		-	-	-	-	-	-	22
23	REPAIRS & MAINTENANCE - EQUIPMENT	8220		-	-	-	-	-	-	23
24	DEPRECIATION - EQUIPMENT	8230		-	-	-	-	-	-	24
25	EQUIPMENT RENTAL	8240		-	-	-	-	-	-	25
26	BAD DEBTS	8250		-	-	-	-	-	-	26
27	BAD DEBTS RECOVERED	8260		-	-	-	-	-	-	27
28	DATA PROCESSING	8270		-	-	-	-	-	-	28
29	CREDIT COMPANY SERVICE FEES	8280		-	-	-	-	-	-	29
30	TRAVEL- LODGING & TRANSPORTATION	8290		-	-	-	-	-	-	30
31	MEALS & ENTERTAINMENT	8300		-	-	-	-	-	-	31
32	MEMBERSHIP, DUES & PUBLICATIONS	8310		-	-	-	-	-	-	32
33	POSTAGE	8320		-	-	-	-	-	-	33
34	FREIGHT	8330		-	-	-	-	-	-	34
35	CONTRIBUTIONS	8340		-	-	-	-	-	-	35
36	LEGAL & ACCOUNTING SERVICES	8350		-	-	-	-	-	-	36
37	TELEPHONE	8360		-	-	-	-	-	-	37
38	OUTSIDE SERVICES	8370		-	-	-	-	-	-	38
39	BANK FEES	8380		-	-	-	-	-	-	39
40	INSURANCE - OTHER	8390		-	-	-	-	-	-	40
41	TAXES - OTHER	8400		-	-	-	-	-	-	41
42	MISCELLANEOUS EXPENSE	8410		-	-	-	-	-	-	42
43	RENT	8420		-	-	-	-	-	-	43
44	AMORTIZATION - LEASEHOLDS & IMPROVEMENTS	8430		-	-	-	-	-	-	44
45	REPAIRS & MAINTENANCE - REAL ESTATE	8440		-	-	-	-	-	-	45
46	DEPRECIATION - BUILDINGS & EQUIPMENT	8450		-	-	-	-	-	-	46
47	TAXES - REAL ESTATE	8460		-	-	-	-	-	-	47
48	INSURANCE - BUILDINGS & IMPROVEMENTS	8470		-	-	-	-	-	-	48
49	INTEREST - MORTGAGE	8480		-	-	-	-	-	-	49
50	UTILITIES	8490		-	-	-	-	-	-	50
51	TOTAL EXPENSES			-	525	-	-	-	-	51
52	OPERATING PROFIT (LOSS)			-	-525	-	-	-	-	52
60	ADJUSTMENTS TO INCOME	ACCT NO.	MONTH	YTD	PERSONAL EXPENSE ANALYSIS					60
61	CASH DISCOUNTS EARNED	9020	-	-	TOTAL PERSONNEL EXPENSE LINES 4 + 9 + 10 + 11 + 12 + 13 + 14 + 17 + 18 PERCENTAGE OF GROSS PROFIT	MONTH	YTD			61
62	CASH DISCOUNTS ALLOWED/GIVEN	9030	-	-		107,864	641,151			62
63	CAPITAL ASSETS, GAINS/LOSSES	9040	-	-						63
64	INTEREST INCOME	9050	-	-		-	-			64
65	INTEREST EXPENSE	9060	-	-						65
66	OTHER INCOME	9070	5,810	230,632	DEPARTMENT EMPLOYEES AND MANAGERS					66
67	LEASE, RENTAL & OTH VEH. INCOME/EXPENSE	9100	-	-	SALES		BODY SHOP			67
68	CASUALTY LOSSES	9200	-	-	F&I		LEASE/RENTAL/OTHER			68
69	OTHER EXPENSE	9220	-	-	SERVICE		OFFICE			69
70	NET ADJUSTMENTS TO INCOME		5,810	230,632	PARTS		OWNERS			70